

# NOVATEC GENERAL BUSINESS TERMS

Wednesday, May 25, 2016



## 1/ BUSINESS CONDITION:

### FOB TAIWAN - DIRECT DELIVERY (FOB PRICES)

- a/ Prices are in USD - FOB Taiwan, China.
- b/ Minimum amount per order is 8000,-USD.
- c/ If order is less than 8000,-USD we must add 200,-USD handling fee.
- d/ Payment terms 100% TT after P/I is confirmed.

### FOB SHENZHEN, CHINA - DIRECT DELIVERY (FOB PRICES)

- a/ Prices are in USD - FOB Shenzhen, China.
- b/ Minimum amount per order is 8000,-USD.
- c/ If order is less than 8000,-USD we must add 200,-USD handling fee.
- d/ Payment terms 100% TT after P/I is confirmed.

### DELIVERIES FROM SLOVAKIA (EXW PRICES)

- e/ MOQ for deliveries from Slovakia is 20prs of hubs and 6prs of wheels.
- f/ Orders not meeting the MOQ are subjected to upcharge:

- 1 piece up to 9 pieces 10% upcharge
- 10 pieces up to 19 pieces 5% upcharge
- Minimum upcharge amount is 10€.

- g/ Prices from Novatec EU are based on EXW Slovakia

(Goods are released by custom-house to free circulation in EU. They are custom-cleared. This means that prices include import-transport cost, import duties and custom clearance charges.)

## 2/ MINIMUM QUANTITY PER ORDER:

### EXPORT FROM TAIWAN (FOB PRICES)

- a/ Carbon Wheels ... 5 pairs/model/order
- b/ Alloy Wheels ..... 20 pairs/model/order
- c/ Carbon rims ..... 10 pcs/model/specs/order
- d/ Alloy rims ..... 200 pcs/model/order (independent order)
- e/ Alloy rims ..... 50 pcs/model/order (combined order, usually longer leadtime)
- f/ Carbon Hubs ..... 10 pcs/model/specs/order
- g/ Alloy Hubs ..... 50 pcs/model/specs/order
- h/ Hub in Painted Color White ... 50 pcs pcs/model/specs/order
- i/ Hub in Painted Color Other ... 100 pcs pcs/model/specs/order
- j/ Hub in Special Anod. Color ... 100 pcs/color/model/order  
(can be combine 50pcs/spoke hole number, for example: 50pcs/36h+50pcs/28h)
- k/ Hub with special specs (axle length, etc.) ... 100 pcs pcs/model/specs/order
- l/ Hub with customized shape from existing forging ... 100 pcs  
pcs/model/specs/order
- m/ Customized forging ... 300 pcs/model/specs/in 1<sup>st</sup> order (minim 500pcs a year)
- n/ Customized Water Transfer logo ... 200 pcs of hubs  
Customized Lasered logo ..... 100 pcs of hubs
- o/ Quick Release ..... 50pcs (any color)

### EXPORT FROM SHENZHEN, CHINA (FOB PRICES)

- a/ Alloy Hubs ..... 100 pcs/model/specs/order
- b/ Hub in Painted Colors White, Red, Green, etc ... 500 pcs pcs/model/specs/order

### **3/ LEAD TIME:**

#### **EXPORT FROM TAIWAN (FOB PRICES)**

- a/ Carbon Wheels ..... 95 days ... if not in stock
- b/ Alloy Wheels ..... 95 days ... if not in stock
- c/ Carbon Hubs ..... 90 days
- d/ Alloy Disc Hubs ..... 70 days
- e/ Alloy Non Disc Hubs ... 50 days
- f/ Alloy/Steel Hubs from China ... 40 days
- g/ Carbon rims ..... 90-120 days
- h/ Alloy rims ..... 120-150 days

#### **Important:**

- Leadtime is counted from the date when customer payment is credited in our account.
- Leadtime may vary with respect to production season.

#### **EXPORT FROM SHENZHEN, CHINA (FOB PRICES)**

- a/ Alloy Disc Hubs ..... 40 days
- b/ Alloy Non Disc Hubs ... 35 days
- c/ Steel Non Disc Hubs ... 30 days

#### **DELIVERIES FROM SLOVAKIA (EXW PRICES)**

- a/ Goods that are available in stock are despatched within 3 days from the date of payment received.

### **4/ NOTICE!**

It is forbidden to re-sale Novatec hubs, rims and wheels with Novatec logo over border to countries where we have distributors!

List of distributors is published in our website:

[www.novatecwheels.com](http://www.novatecwheels.com) in section "DISTRIBUTORS"

Warranty Policy is published in our website:

[www.novatecwheels.com](http://www.novatecwheels.com) in section "RESOURCES -> POLICIES"